

## Michael J. Callen

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CONTACT INFORMATION	<b>Office</b> Rubenstein 118 Harvard Kennedy School Harvard University 79 John F. Kennedy Street Cambridge, MA 02139 michael.callen@hks.harvard.edu
POSITION	<b>Harvard Kennedy School</b> , Harvard University, Cambridge, MA Assistant Professor of Public Policy. July 2014 - Current  <b>University of California, Los Angeles</b> , Los Angeles, CA Assistant Professor of Political Science. March 2013 - June 2014  <b>University of California, Berkeley</b> , Berkeley, CA Visiting Researcher at the Center for Effective Global Action. February - April 2012  <b>University of California, San Diego</b> , La Jolla, CA. Post-Doctoral Scholar at the Institute on Global Conflict and Cooperation. October 2011- March 2013
EDUCATION	<b>University of California, San Diego</b> , La Jolla, CA Ph.D., Economics, 2007-2011 Thesis Title: <i>Essays in Conflict and Development</i>  <b>London School of Economics and Political Science</b> , London, UK B.Sc., Econometrics and Mathematical Economics, First Class, 2005
AFFILIATIONS	Bureau for Research and Economic Analysis of Development (BREAD), Jameel Poverty Action Lab (J-PAL), Evidence for Policy Design (EPoD), Center for Effective Global Action (CEGA), Center for Economic Research Pakistan (CERP), Institute of Development and Economic Alternatives (IDEAS)
FIELDS	Development Economics, Political Economy, Experimental Economics
PUBLICATIONS	“Pooling Risk Among Countries,” (with Jean Imbs and Paolo Mauro), Forthcoming, <i>Journal of International Economics</i>  “Promises and Pitfalls of Mobile Money in Afghanistan: Evidence from a Randomized Control Trial,” (with Blumenstock, J.E., Callen, M., Ghani, T., Koepke, L.) in: Proceedings of the Fifth ACM/IEEE International Conference on Information and Communication Technologies and Development, ICTD 2015. Association for Computing Machinery.  “Institutional Corruption and Election Fraud: Evidence from a Field Experiment in Afghanistan,” (with James D. Long), Forthcoming, <i>American Economic Review</i>  “Violent Trauma and Risk Preference: Experimental Evidence from Afghanistan,” (with Mohammad Isaqzadeh, James D. Long, and Charles Sprenger). <i>American Economic Review</i> , 2014, 104(1), pp.123 -148  “Violence, Control and Election Fraud: Evidence from Afghanistan,” (with Nils B. Weidmann). <i>British Journal of Political Science</i> , 2013, 43(1), pp. 53 - 75

“Do Working Men Rebel: Insurgency and Unemployment in Afghanistan, Iraq, and the Philippines,” (with Eli Berman, Joseph H. Felter, and Jacob N. Shapiro). *Journal of Conflict Resolution*, 2011, 55(4), pp. 496 - 528

REVISE AND  
RESUBMIT

“Catastrophes and Time Preference: Evidence from the Indian Ocean Earthquake,”  
Revise and Resubmit, *Journal of Economic Behavior and Organization*

“Reducing Electoral Fraud with Information and Communications Technology,” (with  
Clark Gibson, Danielle Jung, and James D. Long), Revise and Resubmit, *Journal of  
Experimental Political Science*

WORKS  
IN PROGRESS

“A Revealed Preference Approach to the Elicitation of Political Attitudes: Experimental  
Evidence on Anti-Americanism in Pakistan,” (with Leonardo Bursztyn, Bruno Ferman,  
Ali Hasanain, and Noam Yuchtman)

“What are the Headwaters of Formal Savings? Experimental Evidence from Sri Lanka,”  
(with Suresh de Mel, Craig McIntosh, and Christopher Woodruff)

“Elections and Government Legitimacy in Afghanistan,” (with Eli Berman, Clark Gibson,  
and James D. Long)

“The Political Economy of Public Employee Absence: Experimental Evidence from  
Pakistan,” (with Saad Gulzar, Ali Hasanain, and Yasir Khan)

“Personalities and Public Employee Performance: Experimental Evidence from Pakistan,”  
(with Saad Gulzar, Ali Hasanain, Yasir Khan, and Arman Rezaee)

“Violence and Financial Decisions: Evidence from Mobile Money in Afghanistan,” (with  
Joshua Blumenstock and Tarek Ghani)

HONORS, GRANTS  
AND AWARDS

Development Innovation Lab (UC Berkeley), Innovate Award “High-Resolution Development  
Indicators” (with Joshua Blumenstock, Tarek Ghani, and Jacob N. Shapiro). Co-  
Principal Investigator. \$200k

International Growth Center (IGC), 2013, “Using Preference Parameter Estimates to  
Optimize Public Sector Wage Contracts: A Field Study in Pakistan” (with James  
Andreoni, Karrar Jaffar, Yasir Khan, and Charles Sprenger). Co-Principal Investigator.  
\$90k+

International Growth Center (IGC), 2013, “The Political Economy of Public Sector  
Reform, Evidence from Teacher Hiring in Pakistan” (with Ali Cheema). Co-Principal  
Investigator. \$45k

Department for International Development (DFID) Building Capacity to Use Research  
Evidence (BCURE), 2013, “Towards a Culture of Evidence: Building Capacity for  
Evidence-Based Policy” (with Asim Ijaz Khwaja and Rohini Pande). Co-Principal  
Investigator. Total Award: \$5M. UCLA Sub-award: \$663K+

Consortium for Financial Systems and Poverty (CFSP), 2013, “Mobile-izing Savings:  
Evaluating a Phone-Based Defined Contribution Account in Afghanistan” (with Joshua  
Blumenstock and Tarek Ghani). Co-Principal Investigator. \$59K

Citi Innovations for Poverty Action (IPA) Financial Capability Research Fund, 2013,  
“Mobile-izing Savings: Evaluating a Phone-Based Defined Contribution Account in

Afghanistan” (with Joshua Blumenstock and Tarek Ghani). Co-Principal Investigator. \$150K

Policy Design and Evaluation Laboratory (PDEL) at UC San Diego, 2013, “Mobilizing Savings: Evaluating a Phone-Based Defined Contribution Account in Afghanistan” (with Joshua Blumenstock and Tarek Ghani). Co-Principal Investigator. \$30K

International Growth Center (IGC) Pakistan Country Program, 2012, “Public Sector Worker Preferences and Performance” (with Saad Gulzar, Ali Hasanain, and Yasir Khan). Co-Principal Investigator. GBP 10K

Consortium for Financial Systems and Poverty (CFSP), 2012, “Using Mobile Money to Pay Salaries in Afghanistan” (with Joshua Blumenstock and Tarek Ghani). Co-Principal Investigator. \$30K+

University of California Office of the President (UCOP), 2012, “The Punjab Model of Proactive Governance: Using Cell Phones to Reduce Corruption in Livestock Extension Services in Punjab, Pakistan” Co-Principal Investigator. \$180K

Center for Effective Global Action (CEGA), 2012, “Using Mobile Money to Pay Salaries in Afghanistan” (with Joshua Blumenstock and Tarek Ghani). Co-Principal Investigator. \$15K

Private Enterprise Development in Low Income Countries (PEDL), 2012, “Using Mobile Money to Pay Salaries in Afghanistan” (with Joshua Blumenstock and Tarek Ghani). Co-Principal Investigator. GBP 22K

International Growth Center (IGC), 2011, “Monitoring Government Monitors in Punjab, Pakistan” (with Ali Hasanain). Co-Principal Investigator. GBP 47K+

National Science Foundation (NSF) RAPID, 2011, “Measuring the Impact of Cellular Election Monitoring in Uganda” (with Clark Gibson and James D. Long). \$100K

Democracy International (DI), 2010, “Measuring the Impact of Election Monitoring on Ballot Fraud and on Government Legitimacy in Afghanistan,” (with Eli Berman, Clark Gibson, and James D. Long). \$100K

United States Agency for International Development (USAID) Development Innovation Ventures (DIV), 2010, “Measuring the Impact of Election Monitoring on Ballot Fraud and on Government Legitimacy in Afghanistan” (with Eli Berman, Clark Gibson, and James Long). \$100K

International Growth Centre (IGC), 2010, “Enabling Micro-savings Through Bank-Linked Mobile Phones and Mobile Banking in Sri Lanka,” (with Suresh de Mel, Chris Woodruff, and Craig McIntosh). GBP 99K+

International Initiative for Impact Evaluation (3ie), 2010, “Enabling Micro-savings Through Bank-Linked Mobile Phones and Mobile Banking in Sri Lanka” (with Suresh de Mel, Chris Woodruff, and Craig McIntosh). \$99K+

Bill and Melinda Gates Foundation, 2009, “Enabling Micro-savings Through Bank-Linked Mobile Phones and Mobile Banking in Sri Lanka” (with Suresh de Mel, Chris Woodruff, and Craig McIntosh). \$163K+

San Diego Fellowship, 2007-2011.

National Science Foundation, 2007, Graduate Research Fellowship Program, Honorable Mention.

PRESENTATIONS AND SEMINARS	<p>2015: Berkeley Center for Economics and Politics, Pacific Development Conference at UCSD, London School of Economics, Nova School of Business and Economics, Berkeley Center for Economics and Politics</p> <p>2014: Barcelona Summer Institute, Harvard Kennedy School, Princeton Political Methodology, NYU Political Science, Southern California Conference on Applied Microeconomics, International Growth Center South Asia (Lahore), University of Washington, University of Colorado Denver</p> <p>2013: UC Berkeley Development Engineering Conference, Institute for the Study of Labor (IZA) Field Days Conference, Empirical Studies of Conflict (ESOC) Conference, Paris Empirical Political Economy Seminar (Paris School of Economics), DIAL Institutions and Development Conference (University of Paris), Bay Area Behavioral Economics Workshop, Texas A&amp;M and USAID Conflict and Development Strategy Workshop, CEGA Pacific Development Conference (SFSU). Stanford Conference on Electoral Integrity, Violence, and Vote-Buying.</p> <p>2012: Friends of International Growth Center (IGC), Islamabad Pakistan. International Growth Center (IGC) Growth Week LSE. UCLA Comparative Politics Seminar. UC Berkeley CEGA conference. International Growth Center (IGC) South Asia Conference. DFID Pakistan. Society for Italian Development Economics (SIDE). UC San Diego Conference on Communication Technology and Governance, Princeton Psychology and Policy seminar. Stanford Empirical Studies of Conflict Seminar. Center for Global Development. Yale Leitner Political Economy Seminar. UCLA. UC Berkeley. Pacific Development Conference (UC Davis). White House Innovations in Development Event. International Institute for Electoral Assistance Global Commission on Elections, Democracy, and Security (participant). Global Philanthropy Forum.</p> <p>2011: NBER Political Economy Group. New England Universities Development Consortium (Yale). USAID. Santa Fe Institute. UC San Diego. Pacific Development Conference (UC Berkeley). Southern California Conference in Applied Microeconomics (Claremont McKenna). University of San Francisco. International Initiative for Impact Evaluation (3ie) Mind the Gap (participant). Stanford Institute for Theoretical Economics (participant).</p> <p>2010: Minerva Annual Meeting (Princeton). UC San Diego.</p>
PROFESSIONAL ACTIVITIES	<p>Journal Referee: American Economic Review, Journal of Political Economy, Review of Economics and Statistics, American Political Science Review, Journal of Development Economics, Journal of Public Economics, Proceedings of the National Academy of Sciences, Economic Development and Cultural Change, Journal of Human Resources, Journal of Conflict Resolution, British Journal of Political Science, Comparative Political Studies, Political Communication.</p> <p>Conference Organizer: UC San Diego conference on Information Communication Technology, Governance, and Development (with Joshua Blumenstock and Tarek Ghani)</p> <p>Funding Proposal Reviews: Agricultural Technology Adoption Initiative, International Growth Center Pakistan Program, Impact Evaluation to Development Impact (i2i) World Bank, Private Enterprise in Developing Low Income Countries (PEDL)/ Center for Economic Policy Research (CEPR)</p>
RELEVANT POSITIONS HELD	<p>Visiting Professor, Lahore University of Management Sciences (LUMS), 2011.</p> <p>Consultant to the World Bank, Pakistan Information Communication Technology Monitoring</p>

of Corruption (Jhang Model), 2011.

Consultant to the World Bank, Afghanistan National Emergency Rural Access Roads Construction Program, 2011.

Research Assistant in Research Department, Strategic Issues Division, International Monetary Fund, 2006-2007.

Research Assistant to First Deputy Managing Director Anne O. Krueger, International Monetary Fund, 2005-2006.

LAST UPDATED: March 2, 2015